

Nathan Kayne Regan

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<http://www.linkedin.com/pub/nathan-regan/a/4ba/982>

EXPERIENCE

LOGITUD AMERICA LLC **Chief Executive Officer**

Wilmington, DE
January 2017

- Recruited to lead the U.S. expansion efforts for the French software firm LOGITUD SAS (www.logitud.fr)
- Crafted a five-year business development plan for the U.S. firm; which included U.S. state and local government prospects.
- Fluent French speaker.

U.S. DEPARTMENT OF COMMERCE, SELECTUSA **Senior International Investment Specialist**

Washington, D.C.
2015-2016

- French aerospace development sector with the main client being SAFRAN.
- Briefed the Secretary of Commerce, U.S. Ambassadors, Governors, executives, and other principals on French economic and business affairs relating to foreign direct investment (FDI) into the United States.
- Managed French FDI/business development portfolios and fostered and maintained relationships with French business communities.
- Managed locally-employed staff in France and ensured consistency of SelectUSA brand and messaging across markets and offices.

GOVERNMENT OF BAHRAIN, BAHRAIN EMBASSY **Country Manager**

Washington, D.C.
2013-2015

- Cultivated and managed relationships with U.S. government officials (federal, state, and local), C-suite executives and national organizations to promote Bahrain as a FDI destination.
- Briefed Bahraini principals on U.S. economic and business culture, including the Minister of Transportation, Ambassadors Nonoo and Al-Khalifa, and other Bahraini diplomats and government officials.
- Developed a substantial network of official contacts with Qatar, Saudi Arabia and United Arab Emirates governments and associated stakeholder organizations.
- Organized and executed Bahraini principals' international travel, agendas, meetings, and briefings at industry events, roundtables, and executive and diplomatic meetings.
- Managed the staff and all aspects of the U.S. office.

MINISTRY OF FOREIGN AFFAIRS - DENMARK **Senior International Trade Specialist**

Atlanta, Georgia
2008-2012

- Facilitated Danish foreign direct investment into the United States.

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- Advised Danish executives/principals on business development strategies for the U.S. market.
- Briefed Danish Ambassador, Trade Commissioners and other Danish principals on new business development and metrics for the Atlanta office.
- Conducted multiple new business development missions to Denmark every year.

MINISTRY OF FOREIGN AFFAIRS – FRANCE **International Trade Specialist**

Atlanta, Georgia
2007-2008

- Provided business development support for French aerospace and manufacturing companies entering the U.S. market.
- Facilitated establishment of U.S. manufacturing facility for a large French military aerospace company.
- Briefed French CEOs on business practices in the U.S. market.

EDUCATION

MINISTRY OF FOREIGN AFFAIRS OF DENMARK **Commercial Diplomatic Training**

2008 - 2011

Sales Presentation I & II
Trusted Advisor
Vitus Seminars I, II & III

FURMAN UNIVERSITY **Bachelor of Arts in Political Science**

Greenville, S.C.
1999

LANGUAGES

French (fluent), Spanish (fluent), German (conversational); Danish (beginner)

OTHER ACTIVITIES

POWERSTOW NORTH AMERICA **Board of Directors**

Atlanta, Georgia
2010 -2013